

July 15, 2007

Hi,

International Profit Associates
c250 Barclay Boulevard
Buffalo Grove, IL 60089

Dear Sir,

As a small Colorado based law architectural office, our business has always been a "9 to 5" by the seat of your pants" survival operation. For thirty years the business has managed to get by in several down cycles with little more than a "wing and a prayer".

A cold solicitation call from IPI touched a nerve that sent the message "maybe I need to talk to these people." With every step in the IPI process I became more and more convinced that our business needed the foundation, checks and controls, collection strategies and program writing improvements that IPI and specifically have so professionally presented. The key for

will be correct is our financial management tools. IPI represents the largest business investment every made by and I believe that I-PI's implementation is sound for we will prosper in future years and that the gains measured for our office will be achieved.

In closing, we are ready and armed to take in new heights and I thank IPI for their professional approach and hard work. has been highly professional and very enjoyable to have in our office and I recommend him and IPI without hesitation.

Sincerely,

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